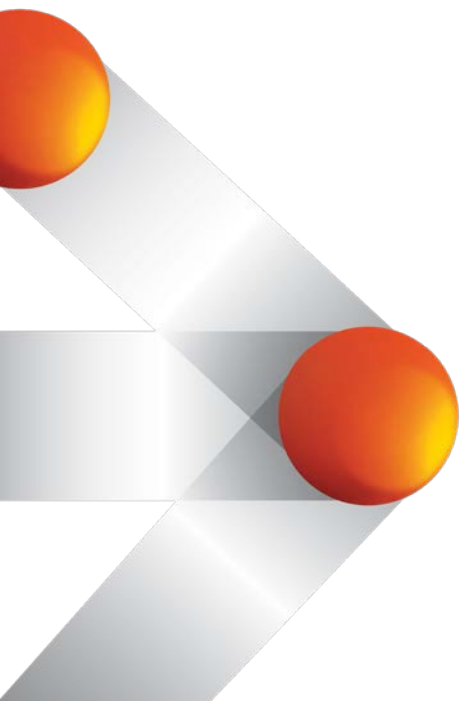


ANNUAL GENERAL ASSEMBLY

May 30th, 2024



Group Figures 2023

intralot



Global Leader in The Gaming Industry



39 COUNTRIES &
JURISDICTIONS

€ 364.0 m.
Revenue in 2023

€ 129.5 m.
EBITDA in 2023

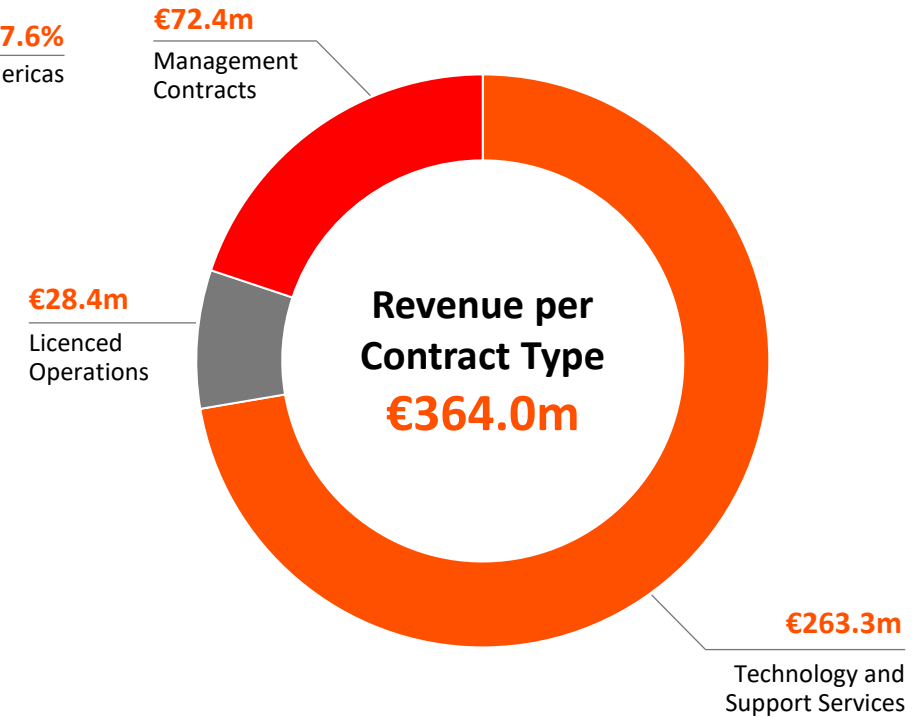
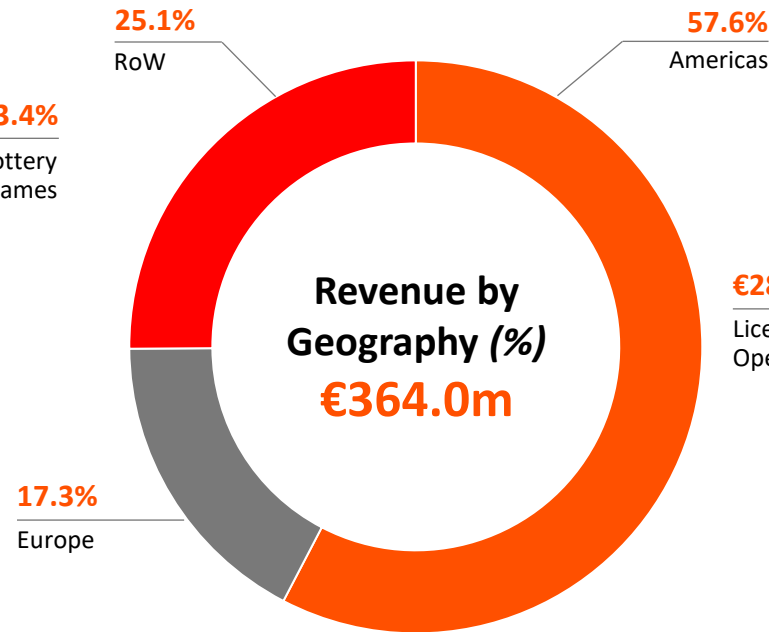
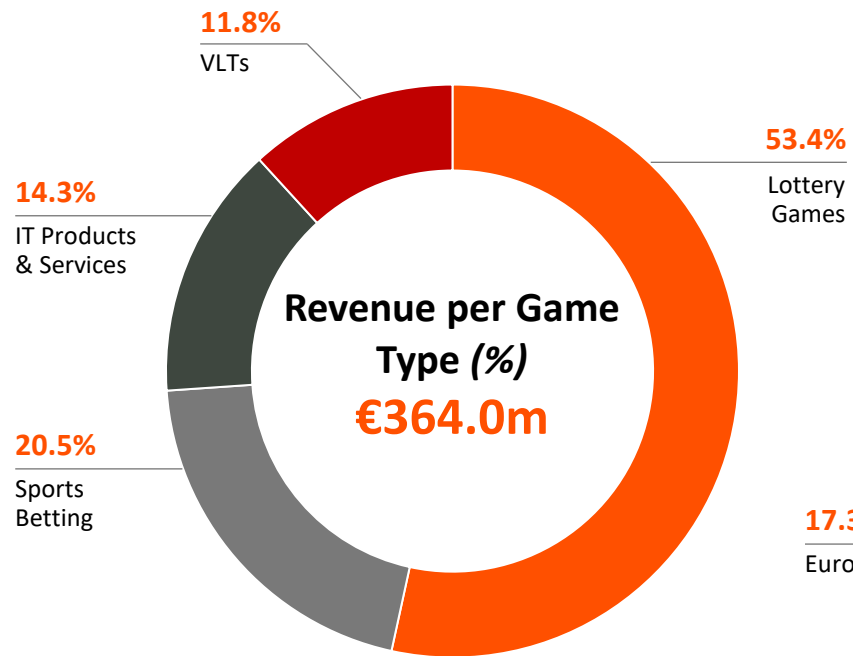
35.6 %
EBITDA margin

300 k
Terminals
Worldwide

1,700
Employees

50
Contracts

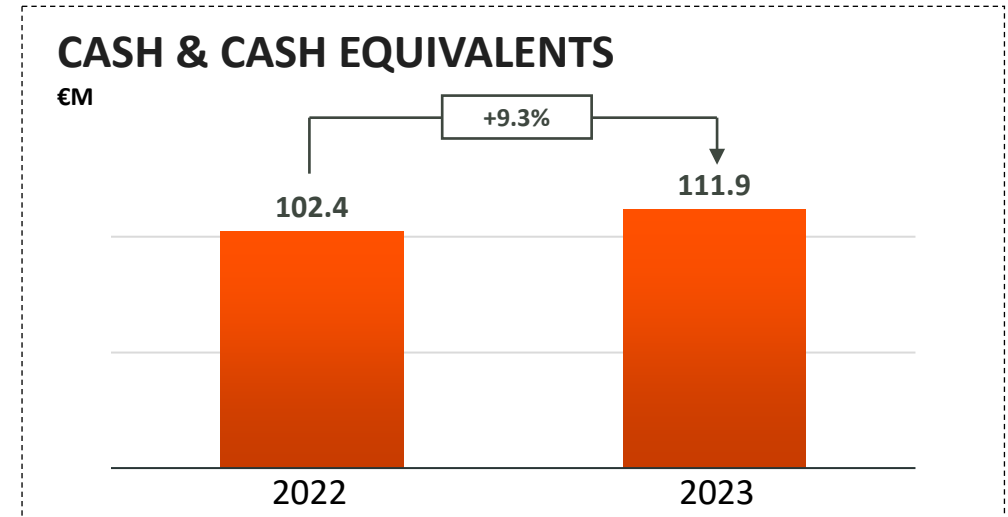
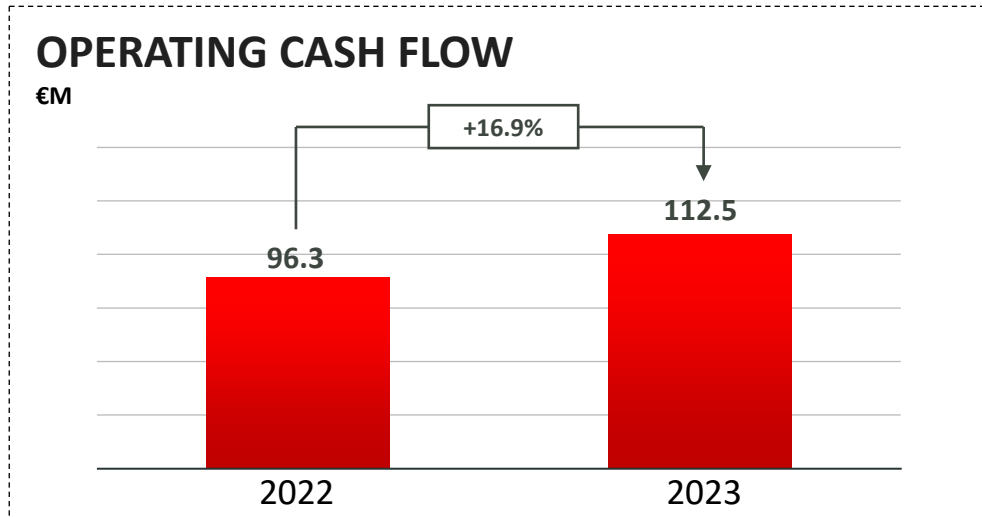
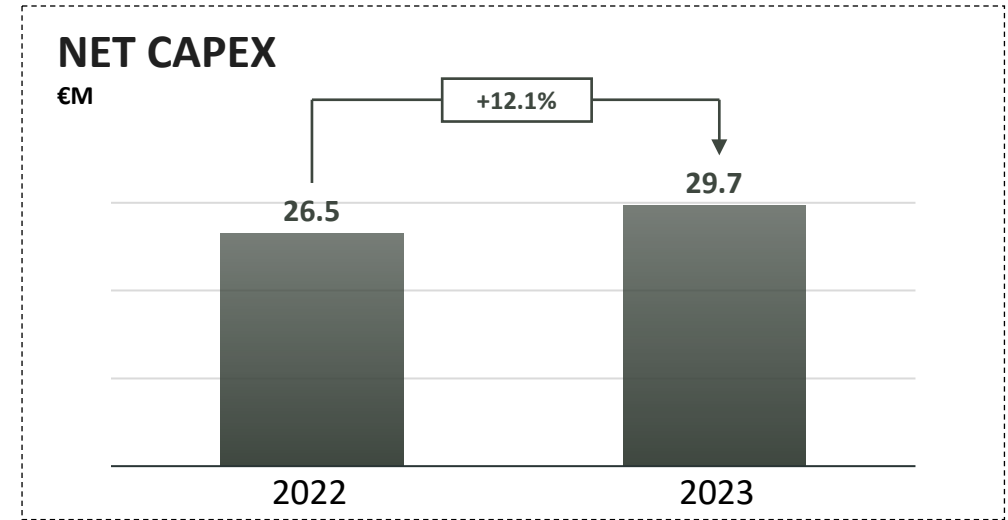
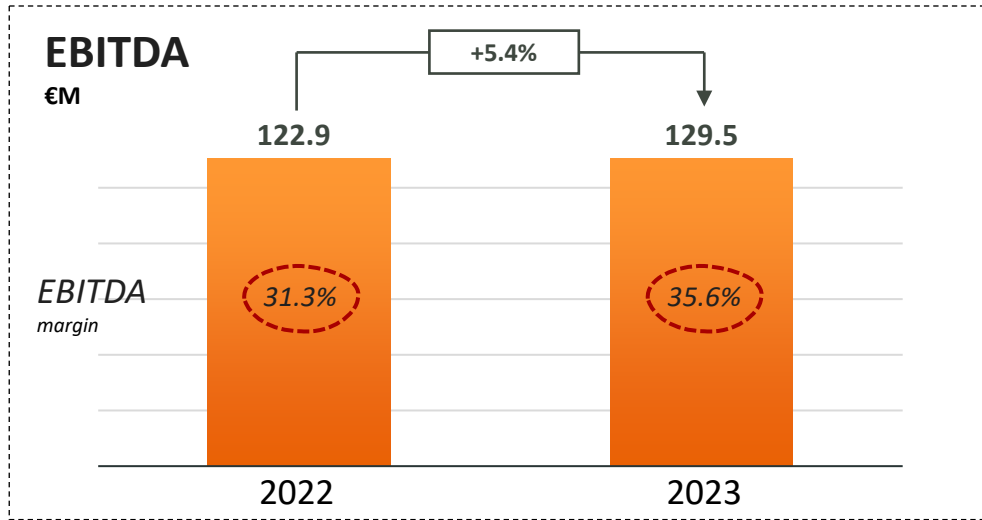
INTRALOT Revenue Mix 2023



+4.3% growth y-o-y from continuing operations

Revenue per Game Type	Revenue by Geography	Revenue per Contract Type
<ul style="list-style-type: none"> Lottery Games -22.4% Sports Betting +27.6% IT Products & Services +43.1% VLTs-9.3% 	<ul style="list-style-type: none"> Americas -10.6% Europe -28.8% RoW +30.8% 	<ul style="list-style-type: none"> Technology and support services +4.1% Licensed operations -68.2% Management contracts +43.2%

FY2023 Results



Major Recent Achievements... (1/2)

RE – FOCUSING ON DEVELOPED MARKETS

- > higher visibility
- > higher multiples

RAISED €264m

- > through two equity injections in 2022 and 2023

SSNs 2024 REDEMPTION / US LOAN EXTENSION

- > Bond Loan €130m
- > Syndication Loan €100m
- > extension of Intralot, Inc.'s loan maturity by one year (July 2026)

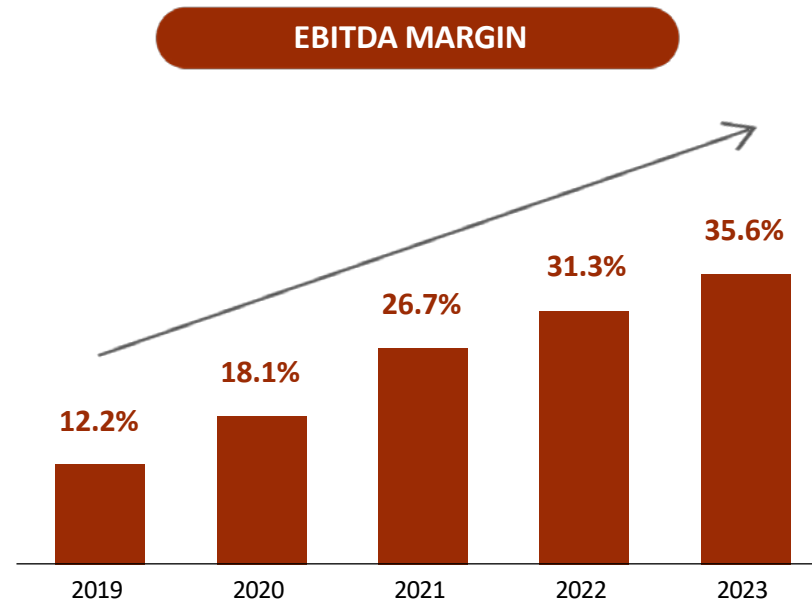
COMPANY'S SHARES TRANSFERRED TO THE MAIN MARKET

- > inclusion in the Composite Index of Athens Stock Exchange
- > inclusion in the MSCI Greece Small-Cap and Athens Stock Exchange Mid-Cap indices

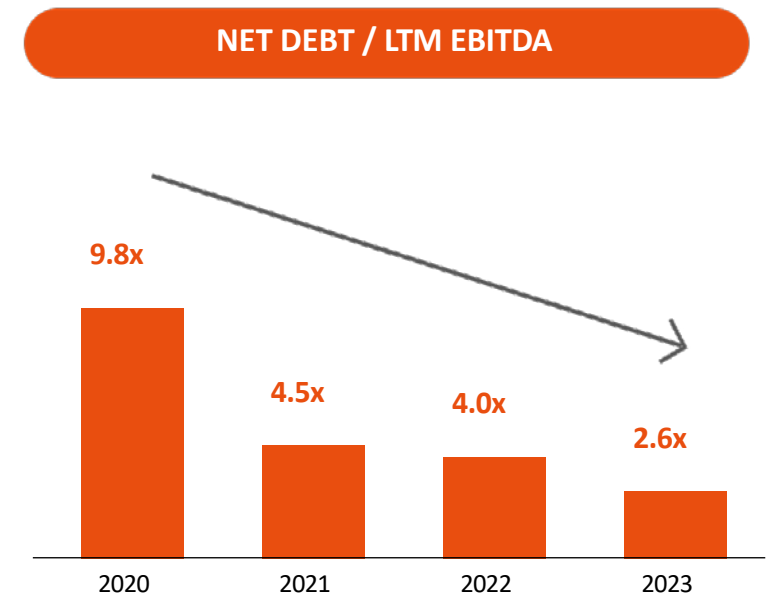
Major Recent Achievements... (2/2)

Following a comprehensive operational restructuring and repositioning of the business, EBITDA margins have been experiencing an impressive expansion

... focus on profitability ...



... and deleverage

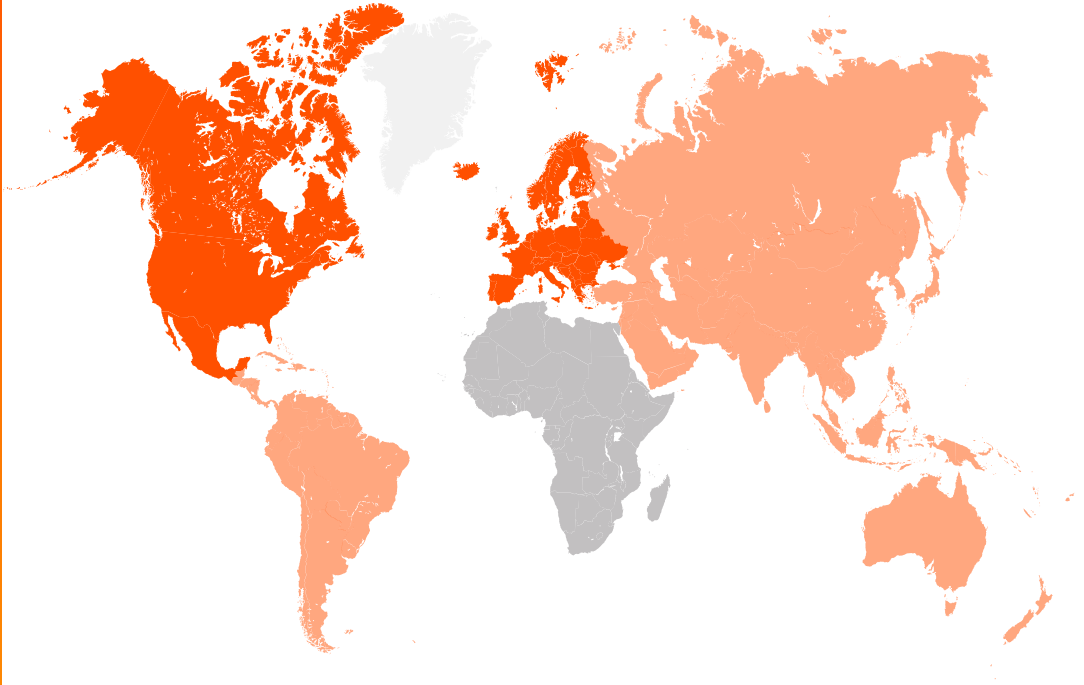


Business Developments

intralot



Business developments



Significant y-o-y Growth

- > Group EBITDA +5.4%
- > US Revenue +3.7%
- > Market share increase in Turkey from 17.9% in 2023 to 19.4% in April of 2024

Contracts sign-off

- > Agreement with FanDuel for the provision of sports betting services to Washington D.C. Lottery
- > Malaysia

Contract Renewals/Extensions

- > Morocco (MDJS)
- > OPAP

Projects Go-live

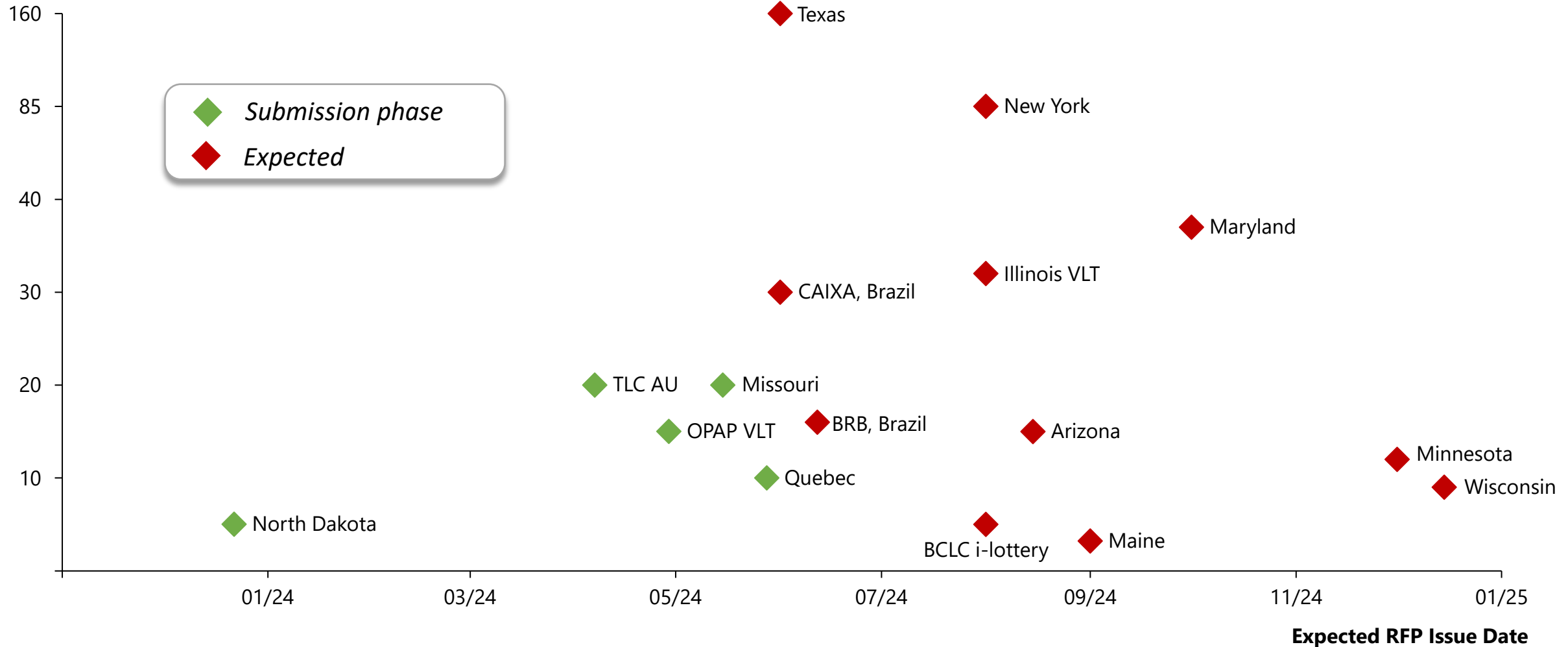
- > Taiwan
- > British Columbia (BCLC)

Growth Opportunities

RFP Pipeline



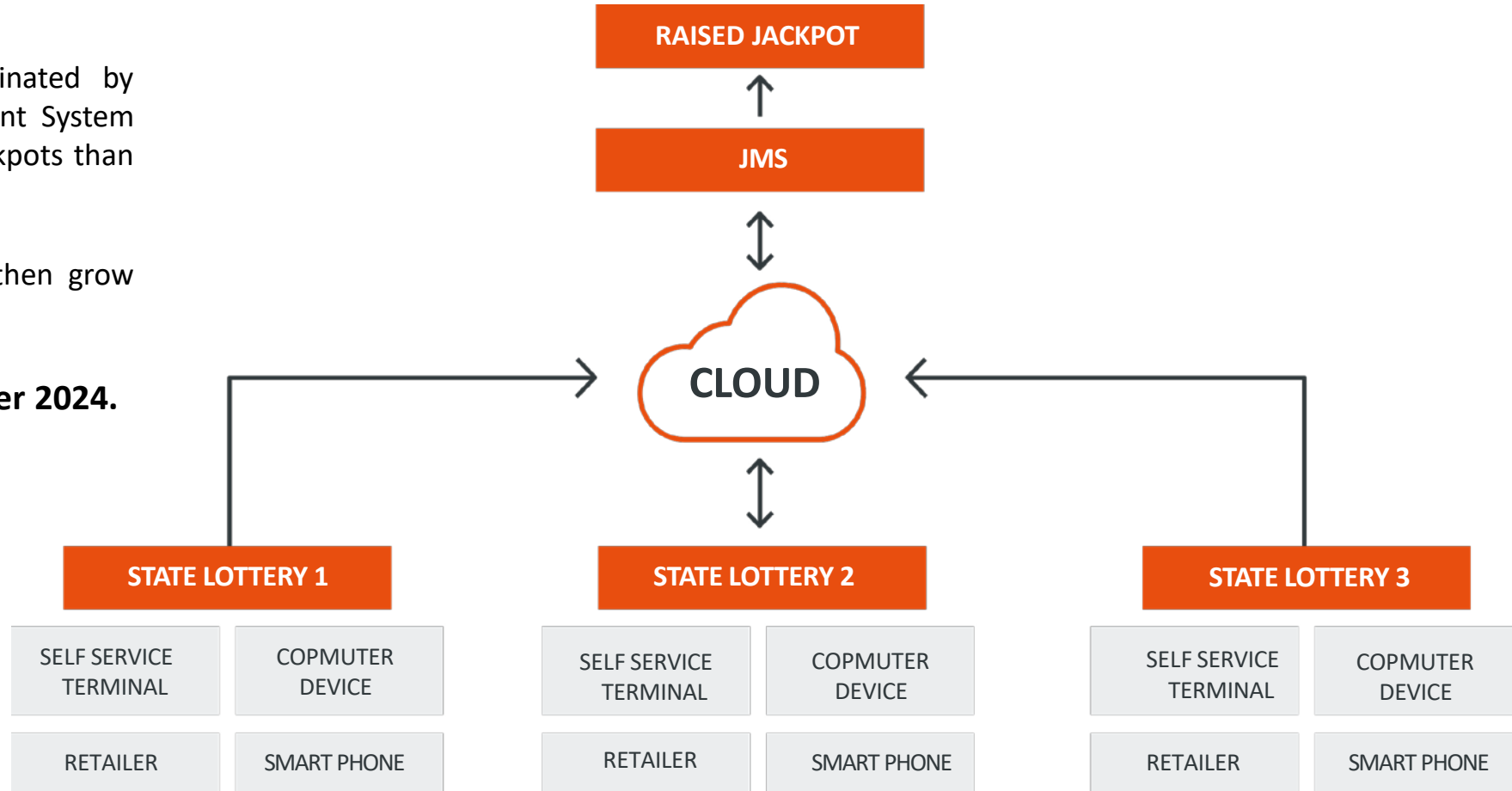
Estimated Contract Value (\$M)



Jackpot USA – bringing the power and scale of Multi-state jackpots to Fast Play



- Builds on the proven success of multi-state lottery jackpot games.
- The scale of multi-state play, coordinated by Intralot’s patented Jackpot Management System (JMS) to provide bigger instant win jackpots than ever before.
- Jackpots will start at \$1 million and then grow until the game is won.
- **Expected Go-Live by mid-September 2024.**



intralot

Driving

Lottery Digital Transformation

with flexible, reliable, secure solutions and systems.

